

H. Winter Company, Inc.

Distributor of Ceramic Tiles
890 North Gilmore Street, Allentown, PA 18103
(610) 434-4500

REFERENCES

MAJOR LINE

1. NAME _____
ADDRESS _____
CITY _____ STATE _____ ZIP _____
PHONE () _____
FAX () _____

2. NAME _____
ADDRESS _____
CITY _____ STATE _____ ZIP _____
PHONE () _____
FAX () _____

3. NAME _____
ADDRESS _____
CITY _____ STATE _____ ZIP _____
PHONE () _____
FAX () _____

4. NAME _____
ADDRESS _____
CITY _____ STATE _____ ZIP _____
PHONE () _____
FAX () _____

BANK--CHECKING

NAME _____
ADDRESS _____
CITY _____ STATE _____ ZIP _____

H. Winter & Company Inc.

DISTRIBUTOR OF CERAMIC TILES
890 NO. GILMORE ST. ALLENTOWN, PA 18103
(610) 434-4500

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The information contained herein is for the purpose of obtaining credit and is hereby warranted to be true. I hereby authorize H. Winter & Co, Inc. to investigate the references listed pertaining to my credit and financial responsibility and authorize the release of such information. This includes but is not limited to bank references.

SIGNATURE

DATE

PERSONAL GUARANTY

Intending to be legally bound hereby, and in consideration of the sum of ONE AND 00/100 (\$1.00) DOLLAR and other good and valuable consideration to us in hand paid, the receipt whereof is hereby acknowledged, and the further consideration that H. Winter sell goods, wares and merchandise upon credit to (Name) _____ of (CITY) _____ (STATE) _____ (ZIP) _____, we do hereby guaranty to H. Winter & CO, Inc., its successors and assigns, the payment at maturity, in accordance with the terms of sale, of the prices and value of goods, wares and merchandise sold by H. Winter & Co, Inc. to (NAME) _____ including finance charges whenever (NAME) _____ shall fail to pay the same. It is understood that this guaranty shall be a continuing and irrevocable guaranty and indemnity for such indebtedness of (NAME) _____. We do hereby waive notice of default, non-payment and notice thereof and consent to any modification and or renewal of the credit agreement hereby guaranteed.

WITNESS:

1. _____

X _____

2. _____

X _____

DATE